



VISUAL ESTITRACK EXTENDED PROFILE

OVERVIEW

Visual EstiTrack ERP is an on-premises shop management system that runs on all current Microsoft operating systems. Both single and mixed-mode manufacturing are supported. The system also includes barcode tracking, costing, scheduling, Gantt charts, a visual shop floor, material management, purchasing, shipping, and quality management.

A fully integrated and comprehensive accounting solution, Visual Books, is optionally available. Visual EstiTrack interfaces with the on-premises QuickBooks accounting solution.

Visual EstiTrack ERP’s revolutionary Touch Scheduling Board allows managers and operators to communicate throughout their shop using touch screen monitors. The Touch Scheduling Board’s drag-and-drop tools, automated scheduling, and real-time operations monitoring enable staff to easily view priorities, order statuses, and due dates.

Visual EstiTrack is an ideal fit for small and medium-sized job shop owners seeking comprehensive ERP functionality, affordable pricing, and speedy implementation. Henning Software products support multi-currency and multi-site operations.

FEATURE OVERVIEW



SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Visual EstiTrack
BUSINESS SECTORS	
DISTRIBUTION	×
GOVERNMENT & NPO	×
MANUFACTURING	✓
RETAIL	×
SERVICES	×
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	×
CONSTRUCTION	×
COSMETICS	×
ELECTRONICS	×
ENERGY/POWER/UTILITIES	×
ENGINEERING	✓
FASHION	×
FINANCIAL SERVICES	×
FOOD & BEVERAGE	×
LOCAL GOVERNMENT	×

MEDIA	✗
MEDICAL & HEALTHCARE	✗
METALWORKING	✓
OILFIELD	✗
PACKAGING	✗
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✗
PLASTICS & RUBBER	✓
PRINT & DESIGN	✗
RENTAL	✗
TELECOMMUNICATIONS	✗
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓

ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✗
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✗
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	
PRICING	Not Available

SOFTWARE SCREENSHOTS

Job Estimating - [Number: MIKEPART P/N: 5190400]

General Information

Quote Number: **MIKEPART**

Quote Date: 03/03/2014

Quote Status: Open

Follow-Up Date: / /

Prepared By: Setup Account

Request Number:

Request Date: / /

Sent Date: / /

Last Updated: 03/17/2014

Engineer: ☐ Generic

Lead Time:

Quote Valid for: 30 Days Division:

Price Unit: EACH By Piece By Lot

Customer Information

Customer: A1

Contact: PAUL WILLIAMS

Delivery: FOB HUDSON OH

Ship Via: CCX Terms: Net 30 Days

Address: AMERICAN AUTOMOTIVE
555 Main Street
Hudson OH 44236

Quote and Run Quantities

Quote Quantity	Setups	Run Quantity	EAU	Don't Print	Display
1	100	1.00	100	☐	☒
2	5,000	1.00	5,000	☐	☐
3	10,000	2.00	10,500	☐	☐
4				☐	☐
5				☐	☐
6				☐	☐
7				☐	☐
8				☐	☐
9				☐	☐
10				☐	☐

Part Definition

Part Number: 5190400

Part Rev: A

Part Description: PART DESCR

Drawing No: 123541234 Rev

Product Code: Fabricated Parts

F/G Inventory No: MIKEPART

Parent EM/Quote No:

Qty per Assembly: Alloc

Finished /EACH:

Installation No: ☐ Ship Separately

Part Weight UOM: Pound Linear UOM: Inches

Raw Mat'l Wgt UOM: Pound Qty UOM:

Operations / Materials Worksheet

Op	Workcenter	SETUP			PRODUCTION					
		Hrs	Rate	Total	Gross	%	Net	Hrs/EACH	Rate	Cost/EACH
10	Saving #1	2.00	25.00	50.00	60.00	85	51.00	0.01	50.00	0.9804
20	CNC50 Mill	4.00	50.00	200.00	12.00	100	12.00	0.08	50.00	4.1667
30	Inspection	0.00	25.00	0.00	0.00	100	0.00	0.00	25.00	0.0000

Total Setup: 250.00 Cost Per EACH: 5.1471

Total Manufacturing Costs

Quantities to Run	100.000	5,000.000	10,500.000	0.000	0.000
Setup	250.00	250.00	500.00		
In-house Operations	514.71	25,735.50	54,044.55	0.00	0.00
Subcontracting	0.00	0.00	0.00	0.00	0.00
Total Costs	764.71	25,985.50	54,544.55	0.00	0.00

Materials

B	Material Description	Shape	PO UOM	Quantity	Unit Cost	Total Cost	MU%	Total Price
1	512L14PLATE	PLATE	Pound	3260.16	2.00	6520.32	0%	6520.3200

Mat'l Rounding: ☒ Don't Round ☐ Round Up

Add Default Update Import Delete BFG Create Jrv

Desc Invent No Op Assign Seq No 3,260.16 Lbs Mat'l Cost/Pc 65.20320 6520.3200

General Ledger Custom Report Writer

Search Report Definition Column Definitions Row Definitions

GL Custom Report Definition

Report Code: **INCOME1** ☒ Use Name as Title

Report Name: **INCOME STATEMENT**

Report Type: **4 Columns - Portrait** ☐ Round to Nearest Dollar

Report Title: **INCOME STATEMENT**

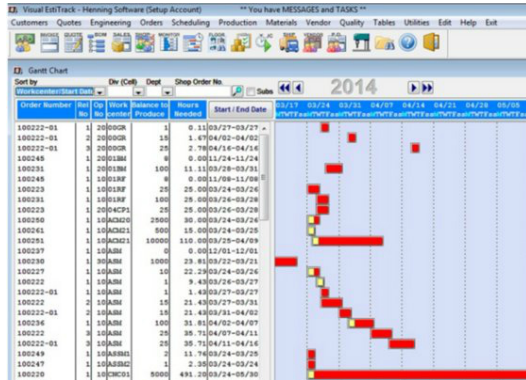
Criteria Defaults Title Band Header Band Footer Band Summary Band

Report Criteria Definition (Defaults values into the report criteria screen)

☐ Include Account Numbers
☐ Include Only Non-Zero Accounts
☐ Include Detail and Master Accounts Only
☐ Include Headers and Totals Only
☐ Include Sub-Account Balances
☐ Include Department/Division Detail

Division: ☐ Include Division Only
Department: ☐ Include Department Only

Save Cancel Print Report



Customer Maintenance

Customer Code: **AA** Type: **AA** Name: **AMERICAN AUTOMOTIVE**

Address: **500 MAIN STREET** Phone: **216.521.1234** Bk To Address:

City: **WILSON** State/Prov: **OH** Zip/Postal Code: **44208**

Country:

General Information

Status: **Active** Created: **08/02/2000** Credit Limit: **\$50,000.00** Custom Forms:

Payment Terms: **Net 30 Days** Sales Target: Sales Group:

Accounts Receivable: Accounts Payable: Currency: **USD**

Default Sales Representatives - Commission

Sales Rep 1: **JERRY DEE** Commission %: **10.00**

Sales Rep 2: **JAMES BROWN** Commission %: **8.00**

Sales Taxes: **SALES TAX** Sales Tax Code 1: **SALES TAX** Sales Tax Code 2:

Shipping: **Ship Via** Pack & Hold Location: Default to Bill in Sales Order:

Default Terms: Ship Window: Life Insurance:

Automatic Email Distributions

Email invoices to address: **inl@americanautomotive.com**

Email Advance Shipment Notifications to:

Email Statements to address:

Inventory Maintenance

General Allocations Heats/Warranties Tooling/Cass Packaging Locations Lots Journal Net Changes Routing Revs

Inventory Definition

Inventory No.: **125RDCOIL** Description: **125RDCOIL**

Part No.: **125RDCOIL** Rev: **1** Division: Standard Cost/Lb: **0.0000**

Drawing No.: Rev: Method: **FIFO** Average Cost/Lb: **0.2211**

Inventory Type: **RAW STL** Product Code: Dist. Code: Selling Price/Costs:

Stock Unit Type: **1** Stock UOM: **Lb** (Kit) Reduce components when Shipped: Value: **76.0700**

Linear UOM: **Inches** Purchase UOM: **Lb** Consume by Stock UOM:

Status: Master - No: Do not auto reduce from job cards: Serialize:

Supplier: Code: **MET** Non-stocked Item:

Source: **Buy** Approved:

Part Number: Reorder Level: **500.000**

Reorder Quantity: **100.000**

Last Time (Days): **14** Date Received: **08/10/2004**

Last Cost: **0.4000** Lb: Lb:

Qty Rec'd: **100** Lb: Lb:

Quantities

Pounds On-Hand: **344.065** Bare On-Hand: **0.00**

Allocated: **72.500** Allocated: **0.00**

Needed: **228.435** Needed: **0.00**

On-Order: **0.000** Pounds Used: **5.320**

Available to Ship: **344.065** Available to Produce: **344.065**

Raw Material

Shape: **RD COIL** Matl Type: **STEEL 12L14 100-150 HE** Finish:

Diameter: **0.12500** Tol: **+0.0000 -0.0000**

Lbs/Ft: **0.04167**